

## **Training Proposal**

### **About Company:**

m/s LEARN2WIN is a Training Company based out of Chennai. Company predominantly involved in MS Power BI and SAP ERP and Supply Chain Management (SCM) training. Company is having involved in college training and have prestigious clients like Mar Gregorius arts & science college, KCG Tech, Hindustan Engineering College, Sri Venkateshwara Engineering College. It was established in the year 2015. It has very experienced Trainers, who has exceptional skills in ERP and could deliver training exceptionally.

### **Trainers:**

**Mr. Swaminath Kandaswamy** has 18+ yrs of experience in SAP and worked as a senior consultant in Tech Mahindra, Infosys, HCL Tech, IBM Etc. He has good Experience in training and has involved in corporate training as well. He has delivered corporate training for major companies like Wipro, Infosys, HCL Tech, etc.

### **What is MS Power BI**

Power BI is a collection of software services, apps, and connectors that work together to turn your unrelated sources of data into coherent, visually immersive, and interactive insights. Your data might be an Excel spreadsheet, or a collection of cloud-based and on-premises hybrid data warehouses. Power BI lets you easily connect to your data sources, visualize and discover what's important, and share that with anyone or everyone you want.

### **What is SAP**

SAP stands for Systems Applications and Products in Data Processing. SAP, by definition, is also the name of the ERP (Enterprise Resource Planning) software as well as the name of the company. It is a software solutions for managing business operations and customer relationships.

SAP system consists of a number of fully integrated modules, which covers virtually every aspect of business management.

SAP is #1 in the ERP market. As of 2010, SAP has more than 140,000 installations worldwide, over 25 industry-specific business solutions and more than 75,000 customers in 120 countries

Other Competitive products of SAP Software in the market are Oracle, Microsoft Dynamics, etc.

### **Topic Coverage:**

1. MS Power BI
  - a. Dash Board
  - b. DAX
  - c. Data Visualization
2. Cloud SAP
  - a. SAP MM
  - b. SAP FICO
  - c. SAP SD



**Topic Usefulness:**

1. Range of Attractive Visualizations
2. Get Data (Data Source)
3. Datasets Filtration
4. Customizable Dashboards
5. Flexible Tiles
6. Navigation Pane
7. Informative Reports

Class Duration: 60 hrs (40 days)

Cost Rs. 7000 / person

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**Cloud SAP Modules:**

1. SAP SD (Sales & Distribution) –
  1. Master Records
    - i. Customer Master
    - ii. Material Master
    - iii. Customer Material Info Record
  2. OTC Cycle
    - i. Inquiry
    - ii. Quotation
    - iii. Sales Order
    - iv. Delivery
    - v. Billing
  3. Special Sales Process
    - i. Rush Order
    - ii. Cash Sales
    - iii. Customer Consignment
  4. Customer Management
    - i. Customer Returns
    - ii. Delivery Free of Charge
  5. Compliant Document
    - i. Credit Memo
    - ii. Debit Memo
  6. Business Process
    - i. Free Goods
    - ii. Material Determination
    - iii. Listing and Exclusion
  7. Pricing Schema
  8. Individual Purchase Order
  9. Third-Party Sales
2. SAP MM (Material Management) –
  1. Vendor Management & Inventory Management
  2. Master Records
    - i. Material Master
    - ii. Vendor Master
    - iii. Purchase-info Records
    - iv. Batch Management
    - v. Source list
  3. Procure-to-Pay Cycle
  4. Purchase Requisition
  5. Purchase Order
  6. Goods Inward
  7. Vendor Billing
  8. Sub-Contracting in SAP MM
  9. Vendor Consignment in SAP MM
  10. Stock transfer Order (STO)
  11. Vendor Returns with credit Memo



3. SAP FICO (Finance) –
  1. Financial Management
  2. Master Records
    - i. G/L Master
  3. General Ledger Posting (GL Posting)
  4. Accounts Receivable (A/R)
    - i. Customer Master
  5. Account Payable (A/P)
    - i. Vendor Master
  6. Related to MBA (Finance)

Students are Trained in following module:

1. SAP MM S4HANA
2. SAP SD S4HANA
3. SAP FICO S4HANA

#### **Power BI Training Syllabus**

Topics Covered:

1. What is Power BI?
2. Why Power BI?
3. Benefits of Power BI
4. Building Blocks of Power BI

Fundamental Concepts of Power BI

1. Power BI Desktop software

Topics Covered:

1. Software Installation Procedures and Guidelines

Overview of Software

Introduction to Tools and Terminologies

2. What is a Dashboard? What is a Report?
3. How to share Dashboard and Report?
4. Data Source Connection and Data Transforming

Topics Covered:

1. Connecting to a Data Source
2. Upload a local CSV File
3. Connect to Excel Data
4. What is a Query Editor?
5. Import Data vs Direct Query
6. Data Cleaning and Data Transformation
7. Merging and Appending



Hands-on:

Datasets will be provided for practicing how to load and perform cleaning and data transformation.

#### DAX

1. What is DAX?
2. Why is DAX Important?
3. DAX Syntax
4. Data Types in DAX
5. Functions in DAX
6. Measures in DAX
7. Operators in DAX
8. Tables and Filtering in DAX
9. Queries in DAX
10. Parameter Naming in DAX

Hands-on:

In this module hands-on will be given on various DAX functions

#### Creating charts using Power BI

1. Creating Visualizations
2. Colour Formatting
3. Sort Order
4. Scatter plot and Bubble Charts
5. Tooltips
6. Slicers
7. Cross Filtering, Highlighting
8. Report Level Filters
9. Drill Down and Drill Up
10. Hierarchies
11. Conditional Formatting, Tables, and Matrices
12. Cards and Gauges
13. Map Visualizations
14. Custom Visuals
15. Grouping and Binning
16. Selection Pane, Bookmarks & Buttons
17. Z-Order

Hands-on:

In this module hands-on will be given on visualization, colour formatting, slicers, filters, grouping, selection pane etc.,

#### Reports and Dashboards

1. Set visualization interactions
2. Print a report page



3. Send a report to PowerPoint
4. Create a Dashboard
5. Create and manage dashboards
6. Pin a report tile to a dashboard
7. Pin a live report page to a dashboard
8. Pin a tile from another dashboard
9. Pin an Excel element to a dashboard
10. Manage pinned elements in Excel
11. Add a tile to a dashboard
12. Build a dashboard with Quick InsightsSet a Featured (default) dashboard
13. Ask Questions about Your Data
14. Ask a question with Power BI Q&A



**LEARN2WIN**  
**WWW.LEARNW.IN**

**Company Website: WWW.LEARNW.IN**

**Company:**

**M/S LEARN2WIN, Chennai**

**Swaminath Kandaswamy (Prop.)**

**9, Cholapuram Main Road**

**Ambattur**

**CH – 53.**

**Client:**

**MAR GREGORIOS Arts & Science  
College,  
Chennai**

**Reference:**

- 1. Prof. Amos Rolston (DEAN)**  
**Aachi Institute of Management**  
**+91 98403 38935**
- 2. Dr. Kavitha Balamurugan – HOD ECE**  
**Call: +91 94452 14032**

**KCG College of Technology**

**Karapakkam, Chennai, Tamil Nadu**



**MAR GREGORIS COLLEGE OF ARTS & SCIENCE**  
**DEPARTMENT OF COMMERCE (ACCOUNTING & FINANCE) - SHIFT I**  
**SAP & POWER BI - ADD ON February 2024**

**Attendance**

Sl. No.	Register No.	Name of the students	19/2/24	20/2/24	21/2/24	22/2/24	23/2/24	26/2/24
1	312113435	Joel sabu	Sub.	Sub.	Sub.	Sub.	Sub.	Sub.
2	312113442	Deepan Chakravarthy.N	N. Deepan	N. Deepan	N. Deepan	N. Deepan	N. Deepan	N. Deepan
3	312113453	John Jeyaraj. P	John Jeyaraj. P	John Jeyaraj. P	John Jeyaraj. P	John Jeyaraj. P	John Jeyaraj. P	John Jeyaraj. P
4	312113465	Rhyan Joseph	Rhyan Joseph	Rhyan Joseph	Rhyan Joseph	Rhyan Joseph	Rhyan Joseph	Rhyan Joseph
5	312113467	Sam Joshua. A	A. Sam Joshua	A. Sam Joshua	A. Sam Joshua	A. Sam Joshua	A. Sam Joshua	A. Sam Joshua
6	312113475	Surya. S	Surya. S	Surya. S	Surya. S	Surya. S	Surya. S	Surya. S
7	312211860	Abinash	Abinash	Abinash	Abinash	Abinash	Abinash	Abinash
8	312211866	Caleb Ebenezer. I	Caleb	Caleb	Caleb	Caleb	Caleb	Caleb
9	312211871	Dharshan. B	Dharshan. B	Dharshan. B	Dharshan. B	Dharshan. B	Dharshan. B	Dharshan. B
10	312211873	Gokul Krishnan. P	P. Gokul	P. Gokul	P. Gokul	P. Gokul	P. Gokul	P. Gokul
11	312211880	Joseph Kevin Paul. F	F. Joseph Kevin Paul	F. Joseph Kevin Paul	F. Joseph Kevin Paul	F. Joseph Kevin Paul	F. Joseph Kevin Paul	F. Joseph Kevin Paul
12	312211899	Subash. G	G. Subash	G. Subash	G. Subash	G. Subash	G. Subash	G. Subash
13	312211901	Surya. S	S. Surya	S. Surya	S. Surya	S. Surya	S. Surya	S. Surya
14	122103071	RUFUS NEWTON Y	Rufus Newton	Rufus Newton	Rufus Newton	Rufus Newton	Rufus Newton	Rufus Newton
15								

*Staff Incharge*

Head of the Department



**MAR GREGORIS COLLEGE OF ARTS & SCIENCE**  
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**SAP & POWER BI - ADD ON February 2024**

**Attendance**

Sl. No.	Register No.	Name of the students	27/2/24	28/2/24	4/3/24	5/3/24	6/3/24	7/3/24
1	312113435	JOEL SABU	AAA	AAA	Good			1/3/24
2	312113442	DEEPAN						
3	312113453	CHAKRAVARTHY.N	Deepam	Deepam	Deepam	Deepam	Deepam	Deepam
4	312113465	JOHN JEYARAJ. P	John Jeayaraj. P	John Jeayaraj. P	John Jeayaraj. P	John Jeayaraj. P	John Jeayaraj. P	John Jeayaraj. P
5	312113467	RHYAN JOSEPH	Ryan Joseph	AAA	AAA	AAA	AAA	AAA
6	312113475	SAM JOSHUA. A	A. Sam Joshua	A. Sam Joshua	AAA	AAA	AAA	AAA
7	312211866	SURYA. S	Surya. S.	AAA	Surya. S.	Surya. S.	Surya. S.	Surya. S.
8	312211871	CALEB EBENEZER. I	Caleb	Caleb	Caleb	Caleb	Caleb	Caleb
9	312211873	DHARSHAN. B	Dharshan. B	Dharshan. B	AAA	Dharshan. B	Dharshan. B	Dharshan. B
10	312211873	GOKUL KRISHNAN. P	P. Gokul	P. Gokul	P. Gokul	P. Gokul	P. Gokul	P. Gokul
11	312211880	JOSEPH KEVIN PAUL. F	Joseph Kevin Paul. F	Joseph Kevin Paul. F	Joseph Kevin Paul. F	Joseph Kevin Paul. F	Joseph Kevin Paul. F	Joseph Kevin Paul. F
12	312211899	SUBASH.G	Subash. G	Subash. G	Subash. G	Subash. G	Subash. G	Subash. G
13	312211901	SURYA. S	S. Surya	S. Surya	S. Surya	S. Surya	S. Surya	S. Surya
14	122103071	Reefus Newton	Reefus Newton	Reefus Newton	Reefus Newton	Reefus Newton	Reefus Newton	Reefus Newton
15	312211860	Abinash	Abinash	Abinash	Abinash	Abinash	Abinash	Abinash

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**MAR GREGORIS COLLEGE OF ARTS & SCIENCE**  
**DEPARTMENT OF COMMERCE (ACCOUNTING & FINANCE) - SHIFT I**  
**SAP & POWER BI - ADD ON February 2024**

**Attendance**

Sl. No.	Register No.	Name of the students	11/3/2024	12/3/2024	13/3/2024	14/03/2024	15/03/2024	(18/02/2024)
1	312113435	JOEL SABU	<del>Joel</del>	<del>Joel</del>	<del>Joel</del>	<del>Joel</del>	<del>Joel</del>	<del>Joel</del>
2	312113442	DEEPAN CHAKRAVARTHY.N	<del>Deepan</del>	<del>Deepan</del>	<del>Deepan</del>	<del>Deepan</del>	<del>Deepan</del>	<del>Deepan</del>
3	312113453	JOHN JEYARAJ. P	<del>John</del>	<del>John</del>	<del>John</del>	<del>John</del>	<del>John</del>	<del>John</del>
4	312113465	RHYAN JOSEPH	<del>Ryan</del>	<del>Ryan</del>	<del>Ryan</del>	<del>Ryan</del>	<del>Ryan</del>	<del>Ryan</del>
5	312113467	SAM JOSHUA. A	<del>Sam</del>	<del>Sam</del>	<del>Sam</del>	<del>Sam</del>	<del>Sam</del>	<del>Sam</del>
6	312113475	SURYA. S	<del>Surya</del>	<del>Surya</del>	<del>Surya</del>	<del>Surya</del>	<del>Surya</del>	<del>Surya</del>
7	312211866	CALEB EBENEZER. I	<del>Caleb</del>	<del>Caleb</del>	<del>Caleb</del>	<del>Caleb</del>	<del>Caleb</del>	<del>Caleb</del>
8	312211871	DHARSHAN. B	<del>Dharshan</del>	<del>Dharshan</del>	<del>Dharshan</del>	<del>Dharshan</del>	<del>Dharshan</del>	<del>Dharshan</del>
9	312211873	GOKUL KRISHNAN. P	<del>Gokul</del>	<del>Gokul</del>	<del>Gokul</del>	<del>Gokul</del>	<del>Gokul</del>	<del>Gokul</del>
10	312211880	JOSEPH KEVIN PAUL. F	<del>Joseph</del>	<del>Joseph</del>	<del>Joseph</del>	<del>Joseph</del>	<del>Joseph</del>	<del>Joseph</del>
11	312211899	SUBASH.G	<del>Subash</del>	<del>Subash</del>	<del>Subash</del>	<del>Subash</del>	<del>Subash</del>	<del>Subash</del>
12	312211901	SURYA. S	<del>Surya</del>	<del>Surya</del>	<del>Surya</del>	<del>Surya</del>	<del>Surya</del>	<del>Surya</del>
13	312211860	ABINASH	<del>Abinash</del>	<del>Abinash</del>	<del>Abinash</del>	<del>Abinash</del>	<del>Abinash</del>	<del>Abinash</del>
14.	122103071	Refers Newton. Y	<del>Refers</del>	<del>Refers</del>	<del>Refers</del>	<del>Refers</del>	<del>Refers</del>	<del>Refers</del>

*[Signature]*  
**Staff Incharge**

*[Signature]*  
**Head of the Department**





## **CERTIFICATE OF COMPLETION**

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**MAR GREGORIOS COLLEGE OF ARTS & SCIENCE**

THIS IS TO CERTIFY

**JOEL SABU**

**Register no. 312113435**

**B.Com (Accounting & Finance)**

**HAS SUCESSFULLY COMPLETED**

**SAP S4HANA SD / FICO / MM & MS POWER BI**

**CONDUCTED BY LEARN2WIN**

**22-Mar-2024**

**Date**



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**N DEEPAN CHAKRAVARTHY**

**Register no. 312113442**

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**P JOHN JEYARAJ**

**Register no. 312113453**

**B.Com (Accounting & Finance)**

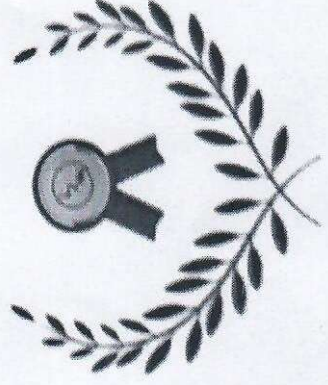
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**J RHYAN JOSEPH**

Register no. 312113465

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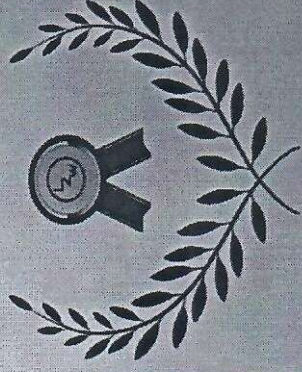
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**A SAM JOSHUA**

Register no. 312113467

B.Com (Accounting & Finance)

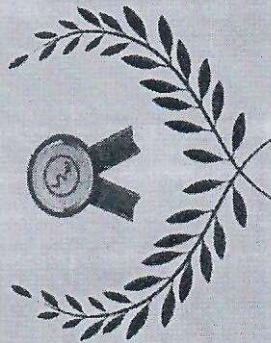
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**S SURYA**

**Register no. 312113475**

**B.Com (Accounting & Finance)**

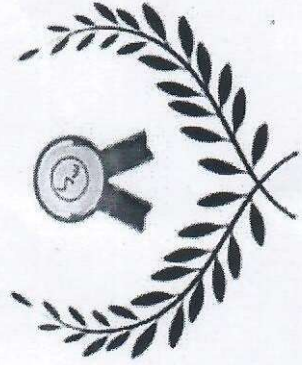
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I CALEB EBENEZER

Register no. 312211806

B.Com (Accounting & Finance)

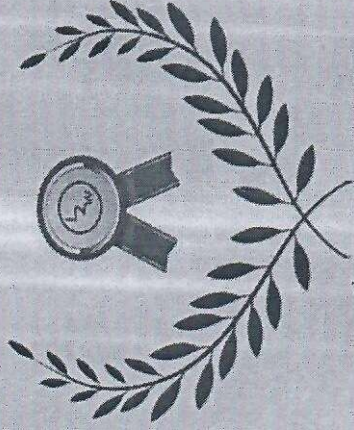
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B DHARSHAN

Register no. 312211871

B.Com (Accounting & Finance)

HAS SUCESSFULLY COMPLETED

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# **CERTIFICATE OF COMPLETION**

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**P GOKULA KRISHNAN**

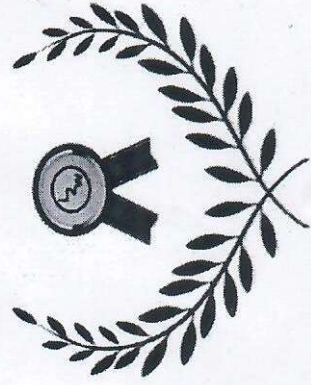
**Register no. 312211873**

**B.Com (Accounting & Finance)**

**HAS SUCCESSFULLY COMPLETED**

**SAP S4HANA SD / FICO / MM & MS POWER BI**

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**22-Mar-2024**

**Date**



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**F JOSEPH KEVIN PAUL**

Register no. 312211880

**B.Com (Accounting & Finance)**

**HAS SUCCESSFULLY COMPLETED**

**SAP S4HANA SD / FICO / MM & MS POWER BI**

**CONDUCTED BY LEARN2WIN**

22-Mar-2024

Date



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**MAR GREGORIOS COLLEGE OF ARTS & SCIENCE**

**THIS IS TO CERTIFY**

**G SUBASH**

**Register no. 312211899**

**B.Com (Accounting & Finance)**

**HAS SUCCESSFULLY COMPLETED**

**SAP S4HANA SD / FICO / MM & MS POWER BI**

**CONDUCTED BY LEARN2WIN**

**22-Mar-2024**

**Date**



**Signature**





# CERTIFICATE OF COMPLETION

**LEARN2WIN**

**MAR GREGORIOS COLLEGE OF ARTS & SCIENCE**

THIS IS TO CERTIFY

**S SURYA**

**Register no. 312211901**

**B.Com (Accounting & Finance)**

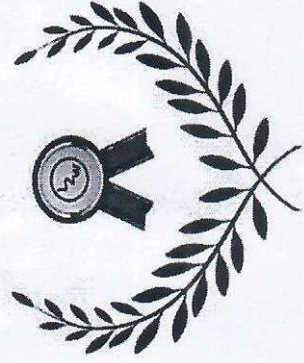
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**22-Mar-2024**

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**MAR GREGORIOS COLLEGE OF ARTS & SCIENCE**  
**DEPARTMENT OF COMMERCE (ACCOUNTING & FINANCE)**  
**SUPPLY CHAIN MANAGEMENT (SAP) - ADD ON COURSE 2023-2024**  
**ASSESSMENT PROCEDURE**

**ASSESSMENT PROCEDURE:**

- Examination was conducted for all the students and their marks were noted.
- Students who scored above 50% of marks given Certificates.
- Questions from SAP FI/CO General Accounting, SAP FI/CO Accounts Receivables, SAP FI/CO Accounts Payable, SAP SD Consignment, SAP MM Procure to Pay cycle, SAP MM, Sub-Contracting, SAP MM Vendor Returns were given
- Around 19 students passed in the examination.
- Marks Grade
  - 90-100 A+ Grade
  - 80-90 A Grade
  - 70-80 B+ Grade
  - 60-70 B Grade
  - 50-60 C Grade
  - Below 50 Fail





**MARGREGORIOS COLLEGE OF ARTS & SCIENCE**  
**DEPARTMENT OF COMMERCE (ACCOUNTING & FINANCE)**  
**SUPPLY CHAIN MANAGEMENT (SAP) - ADD ON COURSE 2023-2024**  
**MARK STATEMENT**

Sl.No	Register Number	Name of the Students	Marks(100)	Grade
1	312113435	Joel sabu	74	B
2	312113442	Deepan Chakravarthy.N	66	B
3	312113453	John Jeyaraj.P	70	B
4	312113465	Rhyan Joseph	65	B
5	312113467	Sam Joshua.A	66	B
6	312113475	Surya.S	82	A
7	312211866	Caleb Ebenzer. I	82	A
8	312211871	Dharshan.B	82	A
9	312211873	Gokul Krishnan.P	80	B+
10	312211880	Joseph Kevin Paul. F	82	A
11	312211899	Subash.G	92	A+
12	312211901	Surya. S	86	A
13	122103071	Rufus Newton	80	B+





**MAR GREGORIOS COLLEGE OF ARTS & SCIENCE**  
**DEPARTMENT OF COMMERCE (ACCOUNTING & FINANCE)**  
**SUPPLY CHAIN MANAGEMENT (SAP) - ADD ON COURSE 2023-2024**

**Report of the Coordinator**

Department of Commerce(Accounting & Finance)- shift I in association with LEARN2WIN ACADEMY has taken an initiative to organize an add-on course on Supply Chain Management (SAP) and Power BI for the welfare of the B.COM(AF) students to equip their knowledge in ERP. Initially Commerce stream students were given opportunities to enroll. Around 14 students from commerce (AF) of shift-I showed interest towards course and registered, the entire student had completed the course successfully. Hands on training were provided with the students own laptops.

Mr. Swaminath Kandaswamy, Proprietor-LEARN2WIN ACADEMY trained the students and conducted the exam

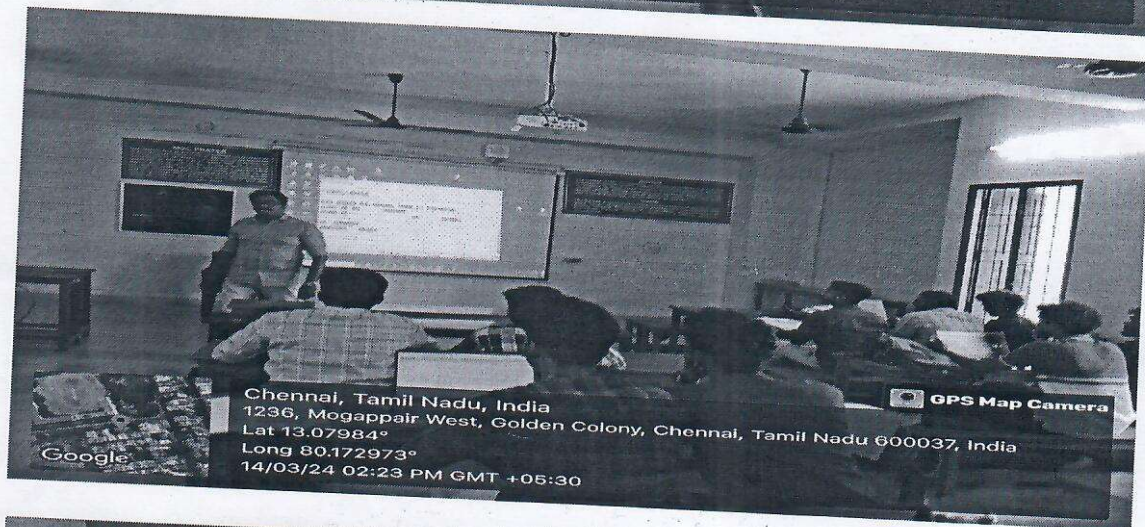
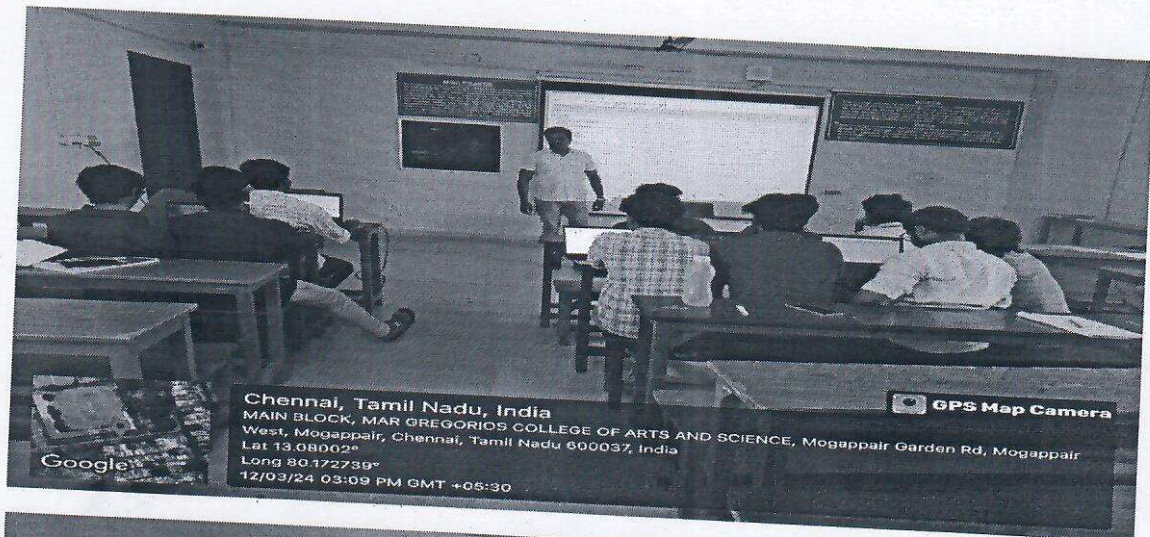
- Course Duration: 30 Hours.
- Commenced from: 19<sup>th</sup> Feb 2024
- Number of Student Attended :14
- Date of Exam: 22<sup>nd</sup> March 2024
- Number of Student Passed: 14

**Feedback Analysis:** The feedback was collected and analyzed by the Coordinator. In general, positive feedback was received, as all the students expressed satisfaction with respect to content and design of the curriculum and teaching. Students wanted more add on course to equip their skills to fulfill the gap between theory and practical knowledge.



**Dr.R.SRIKANTH, M.B.A., M.Phil., Ph.D.,**  
Principal  
MAR GREGORIOS COLLEGE OF ARTS & SCIENCE  
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# CERTIFICATE OF COMPLETION

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MAR GREGORIOS COLLEGE OF ARTS & SCIENCE

THIS IS TO CERTIFY

**RUFUS NEWTON**

Register no. 122103071

B.Com (Corporate Secretaryship)

HAS SUCCESSFULLY COMPLETED

SAP S4HANA SD / FICO / MM & MS POWER BI

CONDUCTED BY LEARN2WIN

22-Mar-2024

Date



Signature